

For Inquiries and Questions . . .

For inquiries and general questions, please call us at **215-365-5400** or **1-888-GOLDNER**. To discuss specifics on an upcoming project, contact our team, or just visit www.goldner.com and access these contacts automatically via email. Click on "contact us" from our Home Page.

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HVAC Services	Steve Leonardo Keith Gottlieb	215-492-6289 215-492-6048	sleonardo@goldner.com kgottlieb@goldner.com
Plumbing Services	Chris Tole	215-492-5944	ctole@goldner.com
Building Automation Systems	Steve Leonardo	215-492-6289	sleonardo@goldner.com
Emergency Service	24/7 Emergency Service 800-355-5997		

Concept School Annual Golf Outing



www.conceptschool.com

It was a great day for golf and entertainment as the participants of the Concept School Golf outing enjoyed a spectacular day at the Glen Mills Golf Course.

We want to express our deepest gratitude to all of the sponsors who supported us this year, especially in these difficult times. Herman Goldner, the staff of the Concept School and all of the students want to express their gratitude for all those who participated.

Thank you again and we look forward to seeing you next year.

We would like to thank our Sponsors:

PLATINUM:
Advanced Specialty Contractors

GOLD:
Johnson Controls
Betz
Thermodesign Corp.
Thackray Crane Rental, Inc.
Enerplex Mechanical Systems, Inc.
TriState HVAC Equipment, LLC.

Please join us for next year's outing on May 24, 2011!

123 Years Serving the Delaware Valley • Thank you for Your Support



HERMAN GOLDNER CO., INC.

MECHANICAL CONSTRUCTION & SERVICE

Since 1887

7777 Brewster Avenue
Philadelphia, PA 19153
www.goldner.com



THE GOLD STANDARD

Fall / Winter 2010

Message from the President/COO

The last two years have been a wild ride on the economy train. We're not at the station yet but things do seem to be improving.

Goldner has maintained its financial health through it all and has continued to maintain our gold standard in the industry by completing the new PPL Major League Soccer Stadium, starting the multi-year expansion of Lankenau Hospital and, contrary to the economy, expanding our service operations.

Additionally, Contractor Magazine has again named the Herman Goldner Company to its Top 100 Mechanical Contractors list, matching us against companies from across the nation.

We thank all of our employees and clients for getting us to this point and we look forward to continuing to work together while the economy train chugs uphill.

Stephen J. Williams
President/COO

GOLDNER SCORES AGAIN!

Recently added to Herman Goldner's sports stadiums resume, is the new state-of-the-art 18,500 seat park for the Philadelphia Union Soccer Team. The new park has a built-in concert stage and can entertain up to 26,000 fans for concerts and other non-sporting events. There are expansive grass areas and large promenades that surround the stadium for tailgating and outdoor music festivals. This beautiful new stadium, located on the river next to the Commodore Barry Bridge, includes 30 luxury suites and an 11,000 square foot restaurant. There is expected to be 40 to 50 annual events at the new facility.

Herman Goldner Company was contracted by T.N. Ward Company and worked with the other building trades to complete this successful project. Our team for this job included Project Manger Andrew Cipollono, Estimator Scott Summers and Field Foreman Mark Becker. Our work consisted of furnishing and installing approximately 40 package rooftop units, 15 split system roof top fan coil units, 100 exhaust fans, 100 electric heaters and 20 gas fired unit heaters including controls for all of these units.

For more information, visit the Union web site at www.philadelphiaunion.com.



PPL Major League Soccer Stadium - Home of the Philadelphia Union Major League Soccer Team.

Department Spotlight: Sales Team

Our company is extremely fortunate to have a group of experienced sales engineers and account managers who work diligently under all types of conditions to display to our clients the solutions that Herman Goldner Company can bring to their facilities.

Our team acts as consultants to help you manage, budget, save energy and upgrade your HVAC systems. Our goal as a company is to build long-term relationships and partner with you to help run your facility.

The projects we take on range from a \$1,000 service agreement to a multi-million dollar renovation.

Our sales group can provide solutions to your energy costs through a variety of products and services. These include VFD's for motors and

pumps, DDC controls, micro turbines, solar panels, testing and balancing, retro commissioning,* utility brokerage, equipment analysis and chiller capacity testing.

Call today to schedule a meeting to see how we can help you. If you are a new or existing client, please call Tom Graziano at 215-492-6290 to schedule an appointment with a Sales Engineer.

*Retro Commissioning - Retro commissioning, much like commissioning for new buildings, is an organized process that identifies facility performance objectives, a methodology for testing and verifying those objectives are achieved and documentation of the process. But retro-commissioning is performed on facilities that are already in operation and it is typically in response to problems that exist within building systems.

Retro commissioning can include re-evaluating control upgrades and control strategies, air balancing, HVAC tune up, system operations and time and temperature resets. Retro commissioning ensures systems functionality and optimized energy usage.

Welcome New Customers

- Agusta Aerospace Corporation
- Beth Shalom Congregation
- CHAD
- Constellation Energy
- Franklin Mills Mall
- Parc Rittenhouse
- Pepco Energy Services
- Walnut Street Theatre

New Project Awards

- Lankenau Hospital
- Philadelphia Youth Study Center
- Morphotek
- St Mary's Hospital
- Magee Rehab
- 10 Rittenhouse
- Monroe Office
- Merck Various Projects
- Marple Crossroads
- Mercy Day Care - St. Agnes

Energy Savings

Call 1-800-355-5997 and ask for a sales representative about any of the following:

- High Efficiency Boilers and Chillers
- Domestic Water Pumps with VFD's
- DDC Control Systems
- Cooling Towers
- Micro Turbines
- Solar for Domestic Water Heating
- Water Meter Reduction
- Energy Recovery Equipment
- Testing and Balancing
- Retro Commissioning



With PECO Smart Ideas, your business has the power to save energy **and** money.

Call us today at (800) 355-5997.

We are a PECO Trade Ally Contractor

Local Area Biopharmaceutical Project

The Herman Goldner Co., Inc (HGC) recently completed a major Biopharmaceutical manufacturing project at a local pharmaceutical facility. The project included over 50,000 feet (nearly 10 miles) of piping including process, HVAC and plumbing systems. The process stainless steel systems entailed over 20,000 orbital welds which required compliance with the FDA's current Good Manufacturing Practices. Goldner's manpower exceeded 80 men with 20 orbital welding machines during the peak phases of the project.



Left to right: Chris Aaron, Project Manager; Steve Meile, Superintendent; T.J. DiTullio, Manager of Pre-Planning

The project design and construction management was completed by Jacobs Engineering. There was a proprietary safety program employed by Jacobs, "Beyond Zero - A Culture of Caring" that resulted on completion of over a quarter million man-hours with "No Lost Time Incidents". Herman Goldner Company accounted for almost half of the labor for the entire project that included a full time safety manager along with a team of safety professionals from Jacobs - and other trades that engaged ALL construction personnel. It was this team concept that ardently worked with field construction personnel to pro-actively identify safety issues and jointly solve problems BEFORE anyone was placed at risk that attributed to the overall success of the safety aspect of the project.

Completing a project on-time and within budget while sending every person working on the project home safely each day can only be completed with full cooperation of the entire team. This project's success had contributions from senior management at the plant, to officers of each subcontractor on the job, to every tradesman working with the tools. The end result will be new drug therapies that will improve the lives of patients taking these medications.

Article by Chris Aaron, Sr. Project Manager

Drexel University's New Millennium Hall "Goes Green" with the help of Herman Goldner

Sophomores at Drexel University moved into their brand new dorm, **Millennium Hall** in September 2009 on 34th Street in West Philadelphia. With Goldner working on the parts of this dazzling dormitory that weren't so visible to the eye, this is just another building that displays the company's efforts in making this gorgeous new piece of architecture a green and environmentally-friendly building. This is the first building on Drexel's campus where students were empowered to make the decisions. "We gathered a student committee, right from the beginning, before the architects and we asked, What is it you would like to see?", Rita LaRue Gollotti of Drexel Business Services said. The building of Millennium signifies a big shift in the way Drexel is used to creating their dorm rooms. The focus is on energy efficiency and the students at Drexel University love that.

"It's Millennium Hall and it's the new millennium. We're getting more environmentally friendly and helping the earth."
- Kelsey Martin, Sophomore

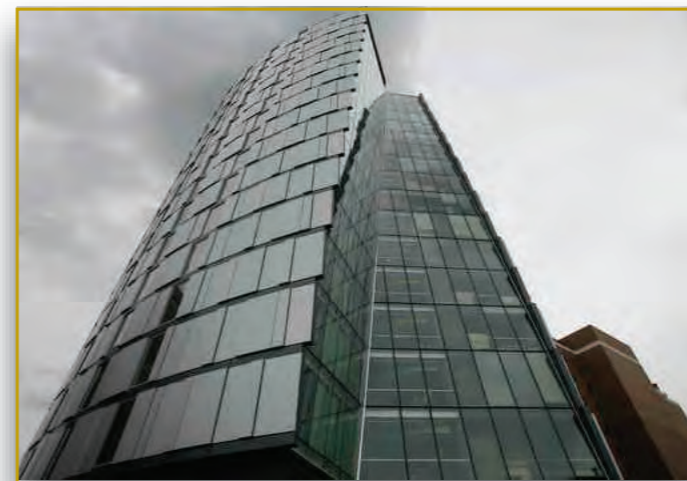
Herman Goldner Co., Inc. was asked to partner with Erdy McHendry Architecture, Intech Construction and AKF Engineering to start this project in July 2008. A very aggressive building schedule completed this job by September 2009 and made it possible for students to move in to their new residence for the 2009-2010 academic year. This new 17 story residence hall in size is 103,000 square feet and accommodates 482 students. This project consisted of a new cooling tower that feeds new dorms with 8" underground condenser water piping, a Mechanical Room with 3 boilers, heat

exchangers and pumps, first floor radiant floor heating, 16 dorms per floor (2nd-16th), 8 dorms on the 17th floor, 5 heat pumps per floor and 2 energy recovery makeup air rooftop units.

The new building rotates a half degree per floor creating it's unique look. Plumbing work with group bathrooms and showers are located on each floor. There is a mechanical room on the floor with booster pumps and hot water generators that serve the bathrooms and showers.

The project required team coordination from TJ DiTullio's CAD Department, to the onsite Plumbing General Foreman Mike Murtha and HVAC General Foreman Jim Shupe. Dan Garback's project management skills were key in pulling everything together between the field team, CAD Department, owner and construction manager.

This project was a success due to the concerted effort of all involved including our field steamfitters and plumbers.



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